Estimator/Senior Estimator

Puchong, Selangor

Department	Reports to	Full Time / Part Time
Sales & Marketing	Senior Manager	Full Time

Why this Role matters

The **Senior Estimator** is responsible for managing and preparing accurate, competitive, and technically compliant cost estimations and tender submissions for MV/LV switchgear projects. This role involves analysing drawings, specifications, and customer requirements to develop quotations and proposals that reflect both technical viability and commercial competitiveness. The ideal candidate possesses strong technical knowledge of switchgear systems, a solid grasp of costing principles, and experience coordinating with cross-functional teams such as engineering, procurement, and sales.

Where You'll Make an Impact - Key Responsibilities

- **Tender Preparation & Submission**
  Prepare detailed and accurate cost proposals in line with client specifications, drawings, and industry standards.
- **Technical & Commercial Evaluation**
  Interpret electrical SLDs, layout drawings, and technical specs to ensure proposed solutions meet client and regulatory requirements.
- **Cost Estimation**
  Develop comprehensive cost breakdowns including material, labor, sub-contracting, logistics, and overheads for LV/MV switchgear projects.
- **Vendor & Supplier Coordination**
  Work closely with purchasers to obtain quotations from suppliers and subcontractors, analyze pricing, and ensure alignment with project needs and profitability goals.
- **Cross-Department Collaboration**
  Liaise with engineering, production, and sales teams to validate cost estimates and ensure the feasibility of proposed solutions.

- **Bid Strategy & Value Engineering**
  Identify cost-saving alternatives or value-engineered solutions to increase competitiveness without compromising quality or compliance.
- **Compliance & Risk Assessment**
  Ensure tender submissions meet all legal, commercial, and technical compliance standards, while identifying and mitigating project risks.
- **Documentation & Record Keeping**
  Maintain organized records of tender submissions, cost databases, pricing logs, and historical project data for future reference.
- **Mentoring & Process Improvement**
  Guide junior estimators and contribute to continuous improvement of estimation tools, templates, and processes.

Are You the One? Here's What We're Looking For

- Bachelor's Degree or Diploma in Electrical Engineering or a related field.
- Minimum 2 years of experience in tendering, estimating, or costing within the switchgear, electrical, or power systems industry.
- Strong technical understanding of MV/LV switchgear systems, components, and applications.
- Proficiency in reading electrical SLDs, panel GA drawings, and technical specifications.
- Experience with costing software and advanced Excel tools for pricing and estimation.
- Good knowledge of industry standards and specifications (e.g., IEC, MS, TNB guidelines).
- Detail-oriented with strong analytical and numerical skills.
- Ability to manage multiple tender deadlines under pressure.

Why Us?

At **SRS Power Engineering Sdn Bhd**, we believe that great careers are built where innovation meets dedication. Since our founding in 2002, we have established

ourselves as one of Malaysia's leading specialists in medium and low voltage switchgear solutions, delivering safe, reliable, and smart power distribution systems. Guided by our vision to be at the forefront of switchgear technology, we are committed to providing exceptional value through innovation, quality, and service excellence.

Joining our organization means becoming part of a professional and collaborative environment where individual contributions are valued and play a vital role in our collective achievements. We offer opportunities to apply proven industry know-how and collaborate with seasoned experts that will expand your professional capabilities. If you are ready to contribute your skills to a company shaping the future of power distribution, we invite you to explore your career with us and help us power tomorrow.

We offer a competitive salary, a comprehensive benefits package, and the opportunity to work alongside a dedicated and experienced team. If you have a background in switchgear and related fields, we'd love to hear from you!